## Welcome to

# bookvault

Inside, you'll find our complete guide to all aspects of **bookYoult**. From how to earn more utilising our global distribution network, how to supply your print ready files and our helpful cheat sheets which give you all the information you need to experience the new way of selling your books globally.

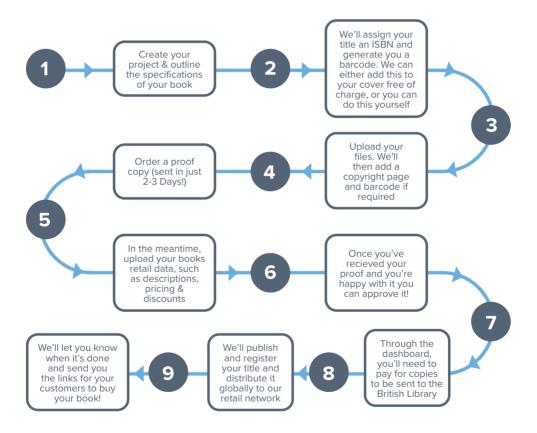




#### How it works

You've done the hard bit, writing the next best seller isn't easy. With bookvault publishing, you can cut out the cost and hassle of publishing your book, leaving it with our skilled team. Using the bookvault dashboard, you can simply enter your details, upload your files and sit back whilst we do the rest!

The process is simple...



Not only is it simple to publish, but using **bookvault**, you'll still have access to our great prices and be able to track your sales in real time! Not only this, but you'll easily be able to sell copies directly through your website using our array of apps and plugins.



#### What are the costs?

	bookvault Publishing	Self-Publishing Through bookvault	Ingram spark
Creating your title	£24.95	£19.95	\$49.00 (~£37.00)
Registering an ISBN	INCLUDED	£89.00 (Nielsen)	£89.00 (Nielsen)
Proof	Printing - £7.11 Shipping - £3.28 2-3 business days dispatch	Printing - £7.11 Shipping - £3.28 5-7 business days dispatch	Printing - £11.43 Shipping - £5.13 7 business days dispatch
6 Legal Deposit Copies	£63.24	£63.24	£81.01
Total Cost	£98.58*	£182.58*	£223.57*

#### Selling:

	bookvault Publishing	Self-Publishing Through bookvault	Ingram spark
Print Charge	£7.11	£7.11	£11.43
Profit	£11.25* (Sold on TGBBS) £5.89* (Other Retailers)	£11.25* (Sold on TGBBS) £5.89* (Other Retailers)	£1.57*

<sup>\*</sup> Based on publishing a 335 mono page, 15 color page hardback Novel on White 80gsm bond, delivery to a mainland UK address with a retail price of £20 and sales percentage of 35%.

Unlike competitors, we charge on a page by page basis for books with a mixture of mono and colour pages.

#### FAQ:

#### How will my book be published?

Your title will be published under the bookvault publishing brand

#### Are there any hidden costs?

If you title hasn't accumulated £25 worth of print in a year, there will be an optional £10 charge to keep your title live with Nielsen's database

#### Is there an approval process for you to publish my book?

No! All we ask is that your content falls within our publishing guidelines

#### How long does the process take?

You can publish your title in as little as 3 working days! This allows time for the proof copy to be printed and shipped to you. Once approved, your title can be available for sale in as little as 10 minutes on The Great British Book Shop



## Why should you distribute with bookYQUlt

With bookvault, you'll have access to retailers from across the globe with just a few easy clicks! We'll pull all your title's information from the Nielsen database and feed it out to retailers at the prices you choose. Some of our partners include Amazon, Alibris & Book Depository. Furthermore, with bookvault, you'll gain access to our exclusive retailer The Great British Book Shop, cutting out the middleman and earning you more money.



Nothing beats the excitement of watching sales come flooding in! With bookYQULt, you can do just that! As soon as your title sells, you can view it through your reporting dashboard as well as see the estimated earnings. Using our geographical data, you can see which countries are selling well, letting you focus your marketing efforts effectively.



#### Some of the retailers we work with





















## Why should you print with bookvoult

We get it, predicting sales volumes is tricky! There's also nothing worse than the doubt of whether your books will arrive for your important event. With bookvault, you can define the production speed of your order, with the potential of same day dispatch! This means you can worry less and focus on what matters most, selling your books!





The size of the book should be as unique as the content inside it. We don't limit our authors to set standards but allow them to define any size from A6 to 297mm x 297mm at no additional cost and still just a minimum quantity of 1! Our state of the art book finishing line adapts to your specifications, and produces a perfect copy no matter the size!

We're here to help make your book successful and get the sales you deserve! With our team of print experts on hand to help you through your journey. No ticket systems, no robots - you can get through to a person very easily on the other end, whether it's a live chat, phone or email.



#### Other services we offer... Personalised printing



Make selling your book extra special by adding a personal touch. With a huge increase in demand for personalised books, our **bookvoult** system will integrate with your system and take your personalised files, alternatively our system can create the personalised elements on your file, get in touch on personalised@bookvoult.app



## As an author or publisher, you'll have access to...



With **bookvoult**, you'll have access to retailers from across the globe with just a few easy clicks! We'll pull all your title's information from the Nielsen database and feed it out to retailers at the prices you choose.



Having a **bookvoult** account opens more avenues for selling your books, especially through direct sales! With our toolbox of apps & plugins, you can launch a new avenue for direct sales in minutes, from the leading platforms such as Shopify, WooCommerce and Zapier.



Nothing beats the excitement of watching sales come flooding in! With bookvoult, you can do just that! As soon as your title sells, you can view it through your reporting dashboard as well as see the estimated earnings. You can see which countries are selling well, letting you focus your marketing efforts effectively.



I would absolutely recommend **bookYQULt**. I used to create my training materials with a lever arch file and hole-punched A4 paper and now, with **bookYQULt**, we have books that our vast British and European customer base is hugely impressed with. The speed of turnaround, quality of print and flexibility of the system is exactly what we need – and we can see this being made even better with the introduction of the new **bookYQULt** 

Lloyd Roden, Lloyd Roden Consultancy





## As a journal publisher you'll have access to...



**bookvault** has been built with Journals in mind. Using our subscription lists and contact management tools, you can easily build up your database of subscribers and send them the latest edition in just a few clicks! Simply upload the new edition, go to the checkout and select the list you want to send it to... it's as simple as that!



Send issues to subscribers through our easy to use platform **bookvault**. Use **bookvault** as your CRM system to monitor and manage your orders and get real time updates of your production to your subscribers.



bookvault acts as our virtual warehouse. We know we will always have the stock when we need it, because bookvault will print it for us. We knew that bookvault could offer exactly what we wanted. They have a complete focus on all our publishing needs. Their timeframes are reliable; they hit their targets; process all our orders; produce quality prints; and technologically they're great too – we can use their portal to track and trace all our orders.

**Oxford University Press Journals** 



### Make more by selling direct!

Direct sales are the best way to make more money selling your books. With bookYQUlt, this can be achieved in just a few simple steps!



Shopify is one of the most rapidly growing e-commerce platforms, offering a simple to setup, cost effective package. During the pandemic, it has seen a 86% increase in revenue, helping with the independent business boom. They deal with everything, from the website hosting to taking secure payments. With the <code>bookvault</code> app, you can integrate with Shopify to easily list titles on your store and fulfil orders automatically without the need for any manual intervention



Woo-commerce is the leading e-commerce plugin for WordPress sites. It can be plugged directly into new or existing Woo-commerce stores, fulfilling any orders of titles in your bookvoult library. The app will display up to date shipping rates at checkout giving you piece of mind all your costs are covered, allowing you to focus on the things that matter more!



The EKM app by **bookVault** allows you to connect your store to your **bookVault** account, automatically importing and fulfilling orders. With just a few clicks you can be setup with a seamless order fulfillment solution.



#### Make more by selling direct!



We're always working on new and exciting plugins for our customers, however with the Zapier plugin, you can easily integrate most e-commerce and sales tools with your bookvoult account. In a matter of minutes you can automate your ordering process to run silently in the background.

For the more complex integrations, bookvoult offers a feature rich API offering all the functionality of the portal. The fully documented API allows you to do tasks such as add new titles, place orders, monitor sales and much much more.

When we add a new feature to the API, it's automatically added to the latest version allowing you to continually expand your systems.

Our team of developers are there to help you along the way, helping you get the most out of bookvoult!





## What is The Great British Book Shop



The Great British Book Shop strongly believes in supporting and championing publishers of all sizes. By offering a fantastic new and fresh online sales channel for printed books and reduced discount terms, our aim is to work in partnership with publishers and authors to help them grow their book sales.



Earn more than selling on traditional retailers like Amazon, Gardners & Blackwells





#### How much more can I earn?

Based on a book with an RRP of £20.00 and an available retailer discount of 35%, you have the potential of earning up to 69% more selling with us as opposed to other online retailers.











## The bookvault impact project

Together everyone achieves more! Any order on **bookYQUlt** can be rounded up and will be added to a charity pot. At the end of each quarter this is then sent on to the charity chosen by our customers. As a business, we are matching all contributions that our customers make

You can see how much we have done together with our quarterly reports and also submit what worthy cause you would want to be helping next.









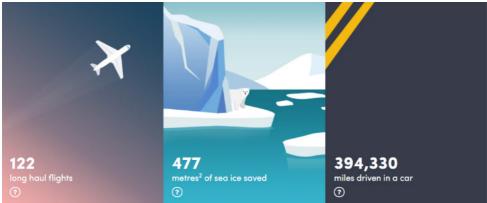




## The bookvault impact project

Partnered with Ecologi, we are working towards an environmentally conscious printing future. With every order placed, we plant a tree and also match any further trees you decide to plant.







#### All our stocks, at no extra cost!

Changing from another supplier can be a daunting task. This simple chart should help you choose the right stock for your existing books and get you up and selling that much quicker!

Stock	150gsm Coated	115gsm Coated	100gsm Coated	80gsm Bond	70gsm Cream
Similar popular stocks	130gsm Arctic Matt 150gsm Claro Silk 150gsm G-Print Smooth	115gsm CVG Silk 115gsm Claro Silk 115gsm G-Print Matt 115gsm Essential Velvet	90gsm CVG Silk 90gsm G-Print Matt 100gsm Essential Silk 100gsm Claro Silk	80gsm UPM Fine 80gsm Amber Hyway 80gsm UPM Pre-Personal 80gsm Offset	80gsm Munken Bookwove 80gsm Enso Creamy 80gsm Holman Book Cream







### All our stocks, at no extra cost!

We like to keep things simple, you can choose from any of our stocks at exactly the same price. You'll find a sample of each stock behind this card.

Stock	150gsm Coated	115gsm Coated	100gsm Coated	80gsm Bond	70gsm Cream
PPI	362	444	564	479	368
50 pages	3.45mm	2.85mm	2.18mm	2.80mm	2.80mm
100 pages	6.90mm	5.70mm	4.35mm	5.60mm	5.60mm
150 pages	10.35mm	8.55mm	6.53mm	8.40mm	8.40mm
200 pages	13.80mm	11.40mm	8.70mm	11.20mm	11.20mm
300 pages	20.70mm	17.10mm	13.05mm	16.80mm	16.80mm
400 pages	27.60mm	22.80mm	17.40mm	22.40mm	22.40mm
500 pages	34.50mm	28.50mm	21.75mm	28.00mm	28.00mm

Please note, our stocks can change - so always make sure you're up to date with the latest stock specs using our calculator.









#### We're award winning!

At Printondemand-worldwide we pride ourselves on our achievements. We work hard to push the company in all ways to exceed all expectations.

Our motto is: strive for business, production and environmental excellence. This is not only for our position within the book and journal printing market, but also in environmental and employee development terms. We feel it is our ambition in excellence that makes us the printer of choice for our customers.







**bookvault** has recently been nominated for innovation of the year in the web-to-print category for the most recent Digital Printer and Printweek Awards.



#### Who are we?

**bookYQUIT** is a print on demand solution brought to you by printondemand-worldwide, which has been trading for nearly three decades, proudly making us one of the UK's longest established, **award winning**, digital book and journal printers.

Based in Cambridgeshire, United Kingdom, our state of the art production facility produces over **1 million** books every year at affordable prices. We specialise in book of one production, with our award winning machinery we can produce and ship a single copy in less than **12 hours!** 



#### Get your quote now!

Printing your book could start from as low as 42p! To get a personalised quote, visit our pricing calculator now! from £1.29 Paperback from **£0.42** from **£0.99** from **£4.10** from £3.29 bookvault

powered by Printondemand-worldwide

#### What are the costs

To setup a new title on your **bookVault** account for print and / or distribution only costs £19.95. This covers the costs of our file validation checks and allows us to give you the best price for print, no matter the volume!



If you are requiring **bookYQUU** to publish your book, we charge an additional **£5.00**. This covers the registration and purchase of the ISBN.



Placing orders is simple and easy. You simply pay for print and shipping, it's as simple as that! Furthermore you can utilise our automation tools which are included with every account to save you precious time.

Printing your book could start from as little as **42p!** To get a personalised quote, visit our pricing calculator now!





